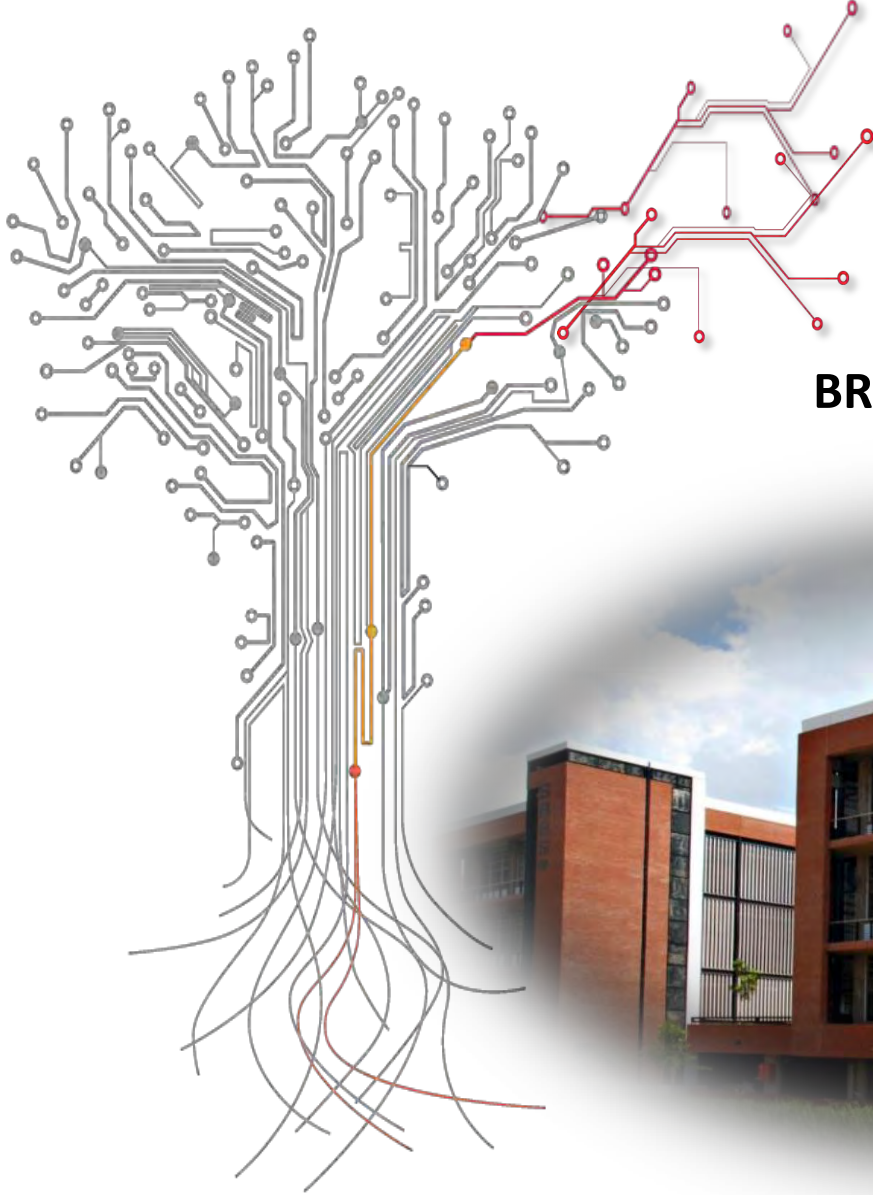


SELECT COMMITTEE ON TRADE & INTERNATIONAL RELATIONS



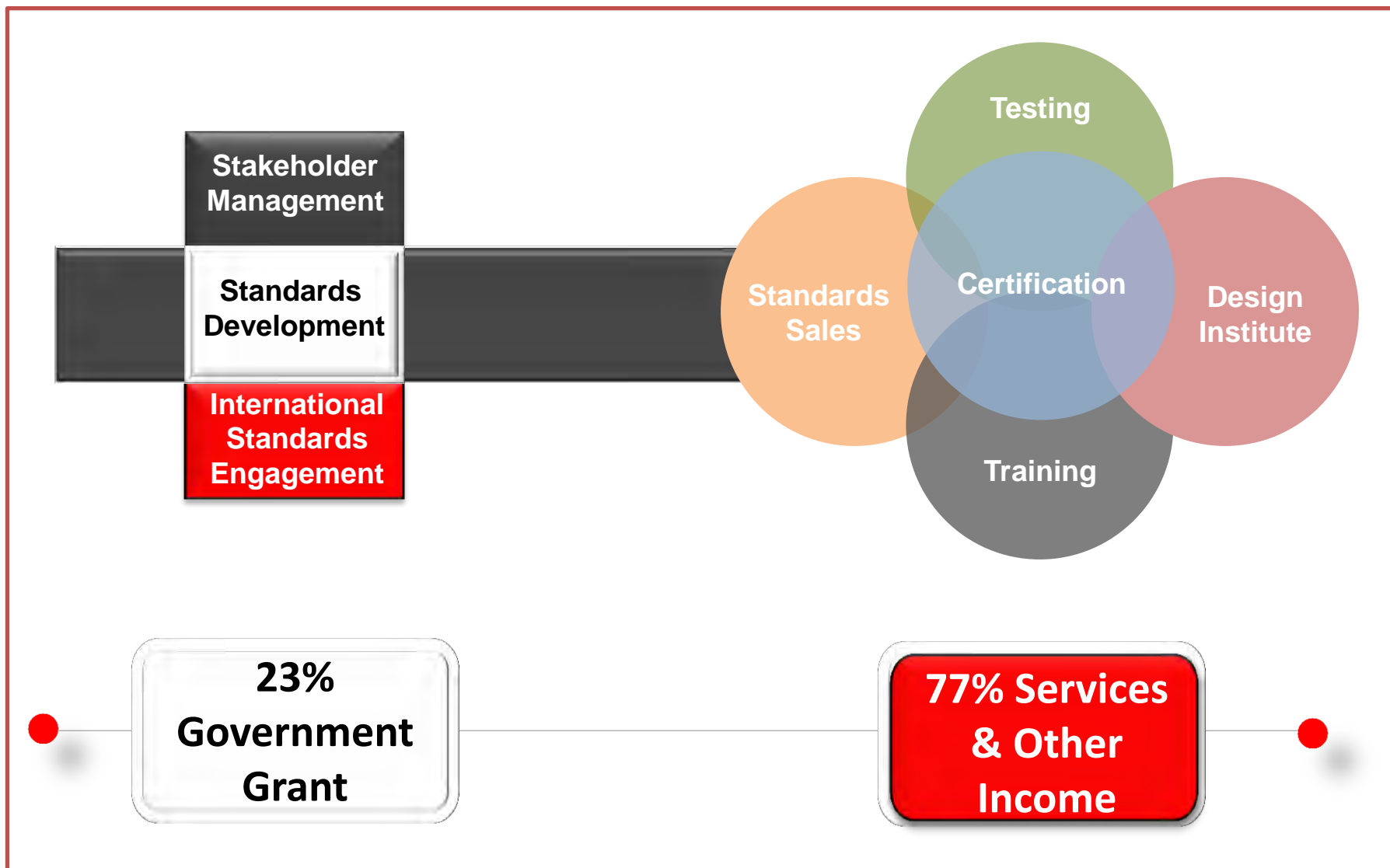
BRIEFING ON THE 2015/16 SABS ANNUAL REPORT

15 MARCH 2016



- The SABS was established in terms of the Standards Act, 1945 (Act No. 24 of 1945)
- A key focus for the SABS is to ensure the integrity of full conformity assessments to eliminate the exposure of consumers to non-compliant products by conforming to the Consumer Protection Act (CPA) Act No.68 of 2008 which stipulates that the South African consumer has the right to receive goods that comply with applicable standards set under the Standards Act or any other public regulation.

SABS VALUE CHAIN OF SERVICES



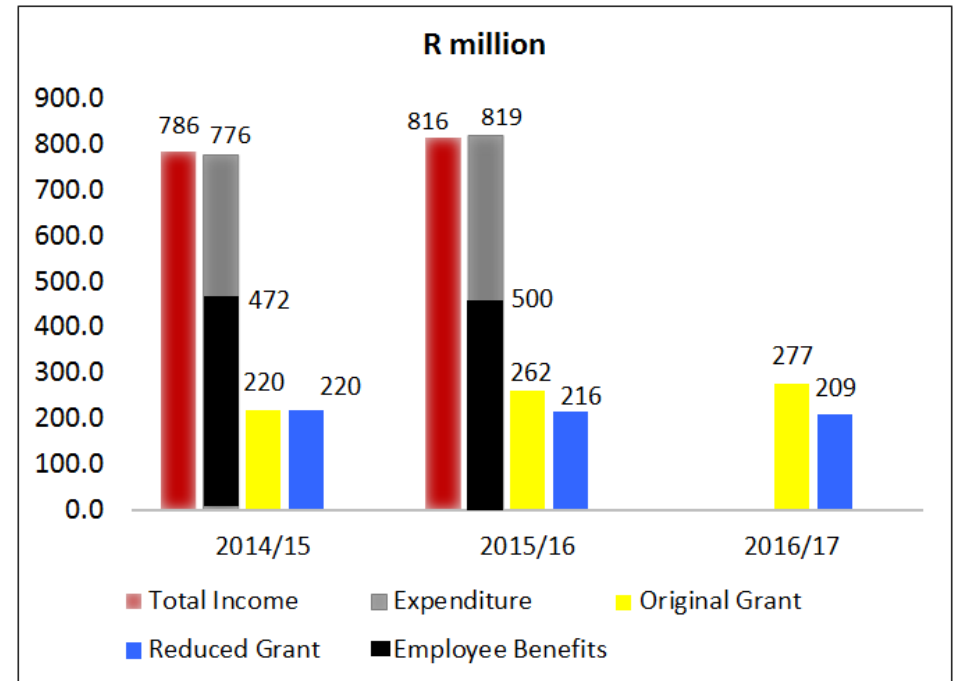
FINANCIAL SUMMARY

HIGH LIGHTS





- **Total Revenue:**
R815.8, 3.8% growth year-on-year
- **Revenue from services (excl. rental):**
R544.7m, -2.3% growth year-on-year
- **Total Expenses:**
R819m, 5.6% growth year-on-year
- **Employee benefits:**
R500.4m, 6.1% growth year-on-year
- **Net profit:**
R22.4m, 31.6% lower than prior year

LOW LIGHTS

- R45m reduction in the government grant
- Slower uptake of Local Content Verification
- High staff costs due to the introduction of additional benefits in 2014/15 & 2015/16





GROWTH

INDICATOR	TREND	2015/16		
		Target	Actual	Comment on variance
Revenue generated from sales (R million)		R622.6m	R554.7m	Target not met. Focus was on reviewing Certification and Testing processes to improve governance; Low demand in the organisation's services
Operating profit %		0.00%	2.28%	Target exceeded
Implementation of the standardisation road map		25%	26%	Target exceeded
Number of new certificates issued against a new scheme		3	3	Target exceeded

CUSTOMER CENTRICITY

INDICATOR	TREND	2015/16		
		Target	Actual	Comment on variance
Retention of customers in Certification	↑	95%	97%	Target exceeded
Number of SMEs and new and existing entrepreneurs for which design, innovation and standardisation interventions are implemented	↑	50	120	Target exceeded

PRODUCTIVITY

INDICATOR	TREND	2015/16		
		Target	Actual	Comment on variance
% of accreditation retained in Certification		100%	100%	Target met
% implementation of a technology solution in Certification		20%	30%	Target exceeded

COMPETENT & EMPOWERED EMPLOYEES

INDICATOR	TREND	2015/16		
		Target	Actual	Comment on variance
% implementation of the Knowledge Hub programme	↑	25%	30%	Target exceeded
% implementation of the Academic Engagement Plan (AEP)	↑	40%	46%	Target exceeded
Progress against the implementation of culture programme for customer centricity	↓	100%	0%	Target not met The organisation underwent substantial changes in terms of culture, however, activities were not integrated and collectively managed as was planned.

2016/17: Digitisation is enabling our Quantum Leap



- The SABS Business Transformational journey is empowered by technology.
- Customer Centricity is no longer just a SABS value and strategic objective, it is rapidly becoming part of our SABS DNA and an integral part of who we are, what we do and is our north star for every initiative we implement.



CoC Enquiries

Product Selection

06 Jun 2016

- Buy Standard
- Product Certification (Mark Scheme)
- Management
- Training
- Testing
- ICASA CoC

Description:
Apply for Certificate of Compliance relating to ICASA

CoC
Query Type

CoC
Product
Selection

Certificate / Product Name: **

Company Details

Company Name :	<input type="text"/>	**	Telephone No.:	<input type="text"/>	**
Contact Name :	<input type="text"/>	**	Fax :	<input type="text"/>	
Email :	<input type="text"/>	**	Cell :	<input type="text"/>	
Physical Address :	<input type="text"/>	**			
	Line 2	<input type="text"/>			
	Suburb	<input type="text"/>	**		
	City / Town	<input type="text"/>			
	Province	<input type="text"/>	**		
	Country	<input type="text" value="South Africa"/>	**		
	Postal Code	<input type="text"/>	**		

Client
Information

Commodities / Service for Certification/Training / Testing: **

Comments: (please indicate the code of the Practice or specification number) **

Submit Details
of
Query



The New SABS Website

SABS

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THANK YOU