



NLC Second Quarter Performance Report 2017/18

Department of Trade and Industry Parliament Portfolio Committee



NATIONAL LOTTERIES COMMISSION

a member of **the dti** group



DELEGATION

1. Prof NA Nevhutanda – Chairman of the Board
2. Mrs Thabang Mampane – NLC Commissioner
3. Mr Phillemon Letwaba – Chief Operating Officer

Prof NA Nevhutanda

HIGHLIGHTS FOR 2nd QUARTER 2017/18

- **Regulatory Round Table**: The 2017 Round table on Regulatory Compliance took place at the Council for Scientific and Industrial Research (CSIR) on the 12 September 2017.
- **National Consultative Indaba 2017**: Six resolutions emanated from the Indaba.

INDABA 2017 RESOLUTIONS

- Enhance assessments of funding impact through providing beneficiaries with feedback following site visits (enabling further improvements).
- Extend capacity building initiatives for beneficiaries, to improve understanding of compliance and governance requirements.
- Explore legislative and policy alignment on matters relating to:
 - The cooling off period
 - Co-operatives and other types of entities currently not funded by NLC due to legislative restrictions
 - Expand current knowledge and information sharing initiatives with beneficiaries/ stakeholders – with this including greater access to compliance workshops and monitoring of beneficiary needs.
- Extend current beneficiary capacity building initiatives with regards to society lotteries.
- Strengthen NLC-funded infrastructure projects through ensuring that subsequent operational delivery is supported by properly-defined standards, established through consultation with the relevant government department/ stakeholders.

PROGRESS ON MINISTERIAL PRIORITIES: QUARTER 2

IDENTIFIED AREA	PERFORMANCE MEASURE	PROGRESS TO DATE
<p>Education and Awareness</p>	<p>Develop informational measures to educate the public about lotteries and provisions of the Lotteries Amendment Act No 32 of 2013 and by explaining the process, requirements and qualifications for grants</p>	<p>39 Stakeholder engagements were conducted across all provinces.</p> <p>During the period under review, the NLC continued to deliver on the Theme of “empowering stakeholders to ensure sustainable growth.”</p> <p>Regulatory Compliance compiled a leaflet on FAQs for Society lotteries, other lotteries and illegal lotteries. They also continue to participate in Education & Awareness programmes.</p>
<p>Full-time Agencies Distributing</p>	<p>Manage the integration of full-time Distributing Agency (DA) members to improve the application process</p>	<p>The full time Distributing Agency’s for both the Charities and Arts Sectors have been fully integrated into the Grant Funding value chain, furthermore the Standard Operating Procedures for the adjudication process were documented. This clearly outlines the role and responsibilities of both administration and adjudication.</p> <p>The appointment of full-time Sports & Recreation DA’s is still pending.</p>



PROGRESS ON MINISTERIAL PRIORITIES: QUARTER 2

IDENTIFIED AREA	PERFORMANCE MEASURE	PROGRESS TO DATE
Illegal Lotteries	Monitoring and enforcement against illegal lottery operations	Policing and enforcing on identified and reported illegal lotteries continues. We also, where possible ensure joint enforcement with other entities.
Proactive Funding	Proactive funding based on informed research for worthy causes that may be funded without lodging an application in terms of the Act	Pro-active funding initiatives have been approved during the period under review. <ul style="list-style-type: none"> - 7 Charities - 3 Arts ,Culture & National Heritage - 2 Sports & Recreation
Monitoring of the Operator	Monitoring of the Lotteries Operator to ensure that it complies with government priorities e.g The Broad Based Black Economic Empowerment Act, 2003 (No. 53 of 2003) (BBBEE), Local Procurement & Skills Transfer	Supplier Development Plan initiatives (including BEE targets) were mostly implemented by Operator in the review conducted for year end.
Memorandum of Understanding (MOU's)	MOU's with other Regulatory Agencies and provincial counterparts in clamping down on illegal lotteries and gambling	The MoU with NGB was implemented.

Mrs Thabang Mampane

VISION

Catalyst for social upliftment

MISSION

- Regulate all lotteries and sports pools with integrity and ensure the protection of all participants
- Maximise revenue for good causes in a responsible manner
- Distribute funds equitably and expeditiously

ULTIMATE OUTCOMES

Competent, capable and relevant National Lottery built

Compliant and regulated Lottery industry receptive to the NLC mandate

Fair and equitable distribution of grant funding

STRATEGIC OBJECTIVES

Effective and efficient administration of the NLC

Financial Sustainability, control and discipline in line with applicable legislation

Initiatives geared towards ensuring compliance with the Lotteries Act

Fair and Equitable grant allocations

PERFORMANCE INDICATORS, BASELINE AND TARGETS

1. Knowledge Management
2. Education and Awareness Campaigns
3. Integrated Enterprise Wide Architecture
4. Corporate Governance
5. NLDTF Disbursements
6. NLDTF Allocations
7. Implementation of the Investment Strategy
8. Localised Procurement

1. Combatting illegal lotteries
2. Monitoring the performance of the National Lottery Operator against the licence conditions
3. Regulation of illegal lotteries

1. 150 days
2. 5% distribution across all provinces
3. Site Visits
4. Impact evaluation studies in 5 provinces

ORGANISATION PERFORMANCE

Target relates to:	Milestone for Quarter 2	Achieved / Not Achieved
Strategic Objective 1: To Enhance Administration, Ensure Compliance with Applicable Legislation and Policy Prescripts		
Development of a Knowledge Hub (Beneficiaries have requested that the NLC <i>“Establish a knowledge hub/website to facilitate connection among beneficiaries, and to enable sharing of services within the network”</i>)	Perform Audit & Analysis	ACHIEVED Knowledge audit and analysis has been performed. Report under consolidation.
Number of stakeholder engagements conducted per province <i>(Stakeholder engagements relate to the area of education and awareness, capacity building as well as stakeholder management. Education and Awareness is a key area in the amended Lotteries Act.)</i>	Conduct 8 stakeholder engagements in 3 provinces	ACHIEVED 39 Stakeholder engagements conducted
Integration of the E-system Enterprise Wide Architecture Platform <i>(Refers to the Enterprise Wide Architecture of the NLC ICT systems)</i>	Information collation & UAT	ACHIEVED: Information and collation of information from third parties, nominated National Government and State Owned Companies has commenced. The objective is meant to facilitate an online verification process – verifying beneficiary details with that of Home Affairs, SARS, Social Development and Companies and Intellectual Properties Commission (CIPC).
Number of organisation-wide ethical behaviour interventions per quarter <i>(This relates to the roll-out of ethical training and awareness interventions)</i>	Roll-out of intervention	ACHIEVED: (i) 10 Interventions were conducted under the theme <i>A Respectful Working Environment</i> . (ii) A Gap Analysis pertaining to Financial Disclosures submitted by staff in 2017 commence and should be concluded by the third quarter. (iii) Launched: Organisational Compliance from and Ethics Perspective

ORGANISATION PERFORMANCE

Target relates to:	Milestone for Quarter 2	Achieved / Not Achieved
Strategic Objective 2: To ensure financial sustainability Control and Discipline in line with Applicable Legislation and Policy Prescripts		
Percentage disbursement of grants as per GNR644, 6(c)(iv) <i>(Refers to the percentage of allocations that must be disbursed (paid) as per the regulation (GNR644). (60 days after Grant Agreement is received)</i>	40% disbursement of grants	ACHIEVED 40% of grants were disbursed within 60 days
Total returns to beneficiaries per capita <i>(Aims to measure the impact of NLDTF funding by averaging it per individual. By ascertaining this value, the NLC will be in a position to assess the impact it's grants are making on the ordinary lives of South African's)</i>	R1500 per capita	ACHIEVED R1914 per capita
Percentage Return on Investments (ROI) of NLDTF funds <i>(Average return on investments on NLDTF funds in an effort to ensure sustainability of the organisation and to maximise funding available to good causes by generating alternate streams of revenue for NLC operating costs)</i>	8% Return on Investments	ACHIEVED The ROI for the 2nd quarter is 8.26%
Percentage of localised procurement for the provinces <i>(This measures the percentage of goods and services procured by the provincial offices in order to stimulate growth of local businesses of the region in which the provincial offices operate)</i>	90% localisation of procurement for provincial offices	ACHIEVED 98% provincial localised procurement.

ORGANISATION PERFORMANCE

Target relates to:	Milestone for Quarter 2	Achieved / Not Achieved
Strategic Objective 3: To Implement Relevant Initiatives Geared towards Ensuring Compliance with the Act		
<p>Percentage of investigations on reported and identified illegal lotteries <i>(Illegal lotteries contravene the provisions of the Act and its applicable regulations and related statutes. The matter of illegal lotteries has a direct bearing on an enabling environment for the National Lottery in that it affects the revenue generated from ticket sales)</i></p>	<p>Conduct investigations on 65% of identified and reported illegal lotteries</p>	<p>ACHIEVED</p> <p>71% of investigations closed 29% of cases are under investigation</p>
<p>Conduct a feasibility study to determine the regulation of illegal lotteries <i>(This target is a follow-on from the research that was conducted in 2016 in order to provide direction to the NLC in terms of regulating illegal lotteries)</i></p>	<p>Conduct Study</p>	<p>ACHIEVED</p> <p>Inception report drafted Study commenced</p>
<p>Implement and monitor 3rd National Lottery Licence Monitoring Matrix <i>(A performance matrix in order to monitor the performance as well as compliance aspects pertaining to the appointed National Lottery operator)</i></p>	<p>Implement and Monitor Compliance with the licence conditions</p>	<p>ACHIEVED</p> <p>National Lottery Operator compliance monitoring with Licence requirements conducted through implementing Licence Monitoring Matrix</p>

ORGANISATION PERFORMANCE

Target relates to:	Milestone for Quarter 2	Achieved / Not Achieved
Strategic Objective 4: To Ensure Fair and Equitable Grant Allocations		
Percentage of applications adjudicated within 150 days <i>(the regulation grants the NLC a period of 150 calendar days to finalise adjudication of an application)</i>	40% of applications adjudicated within 150 days	ACHIEVED 92% adjudicated within 150 days
Lotteries Act-5% per province (GNR182) (5% per province) <i>(Any agency shall for the purposes of Section 32(1)(b) of the Act in considering grant applications ensure that not less than five percent of the total amount at the disposal of the agency for grants, shall in any financial year of the board be allocated for distribution in respect of every province o the Republic)</i>	A minimum of 2% grant funding allocated to each province	ACHIEVED All provinces met the 2%. EC 10% FS 7% GP 32% KZN 14% LP 8% MP 8% NC 6% NW 7% WC 8%
Number of impact assessments (site visits) conducted <i>(The M&E division will in the year implement Monitoring and Evaluation visits by conducting 2000 site visits to beneficiaries as per the framework)</i>	Conduct 1000 impact assessments	ACHIEVED 1253 assessments conducted.
Number of provincial impact evaluation studies <i>(The M&E Division will undertake impact evaluation studies of NLC funding in 5 provinces in this financial year in order to assess the changes the NLC funding has made in these areas)</i>	Conduct study in 2 provinces	NOT ACHIEVED (Target realigned) Bid documents are with the Bid Evaluation Committee Advertise and appoint service provider

2nd QUARTER ACHIEVEMENTS

Total No of Targets	Achieved	Not Achieved
15	14	1
	93%	

93% Achievement of targets for the 2nd quarter of 2017/18.

LITIGATION MATTERS

CASES	STATUS
Afrika Freedom Climbers NPC	This is an application for a Judicial Review of the Administrative action exercised by the NLC in terms of Section 8 (1) of PAJA. The Applicant is seeking an order to set aside the Administrative action taken by the NLC in relation to project 91698. Included in this application; is a request for extension of the statutory period provided in Section 7(1) of PAJA. The NLC is due to file an affidavit on this matter by 04 April 2017. The NLC filed its heads of argument on 20 June 2017. This matter is set down for trial at the North Gauteng High Court, Pretoria on 13 November 2017.
Thusanang Adventures	This project was withdrawn by the Board on or about 11 May 2014 based on the findings of a Forensic Report commissioned by the Risk and Audit Division. A summons was received in December 2016 where the plaintiff is claiming an amount of R9 675 657. The NLC is disputing this claim and defending this matter through its Attorneys.
Lotto Star	This is an Application for a Declaration Order against Lotto Star which stems from an Application lodged by the Mpumalanga Gambling Board against Lotto Star. The NLC has instructed its Attorneys to obtain a Declaration Order against Lotto Star on accepting bets on the outcome of the Lottery. Further to this claim is to Interdict Lotto Star from offering bets of a fixed odd nature on the outcome of the Lottery. The necessary pleadings have been duly served and filed on the relevant parties to this matter. The instructed Attorneys are to file Heads of Argument and thereafter approach the High Court for a trial date to be allocated.

LABOUR RELATIONS MATTERS

Grievances 02	RESOLVED	UNRESOLVED
	01	01
Misconduct 00	FINALISED	PENDING
	00	00
CCMA 03	FINALISED	PENDING
	01	02
Precautionary Suspension 01	ACTIVE	LIFTED
	01	00
Labour Court 01	FINALISED	PENDING
	00	01
Appeals 00	FINALISED	PENDING
	00	00
Collective Bargaining Forum & Other Related Meetings Held		02

EMPLOYMENT WORKFORCE

EMPLOYMENT WORKFORCE											
LEVELS	MALES				%	FEMALES				TOTAL	%
	A	C	I	W		A	C	I	W		
EXECUTIVES	2	0	0	0	50%	2	0	0	0	4	50%
SENIOR MANAGERS	14	2	2	0	47%	14	4	1	1	38	53%
STAFF	90	3	1	1	41%	117	8	1	8	229	59%
FIXED TEMPS	2	0	0	0	50%	2	0	0	0	4	50%
INTENSHIPS	8	0	0	0	42%	10	1	0	0	19	58%
GRAND TOTAL	116	5	3	1	43%	145	13	2	9	294	57%

PEOPLE WITH DISABILITIES

PEOPLE WITH DISABILITIES										
LEVELS	MALES				FEMALES				TOTAL	%
	A	I	C	W	A	I	C	W		
EXECUTIVE	0	0	0	0	0	0	0	0	0	
SNR MANAGERS	1	0	0	0	2	0	1	0	4	
STAFF	3	0	0	1	1	0	0	1	6	
FIXED TEMP/INTERNS	1	0	0	0	0	0	0	0	1	
AVERAGE TOTAL	5	0	0	1	3	0	1	1	11	3.7%

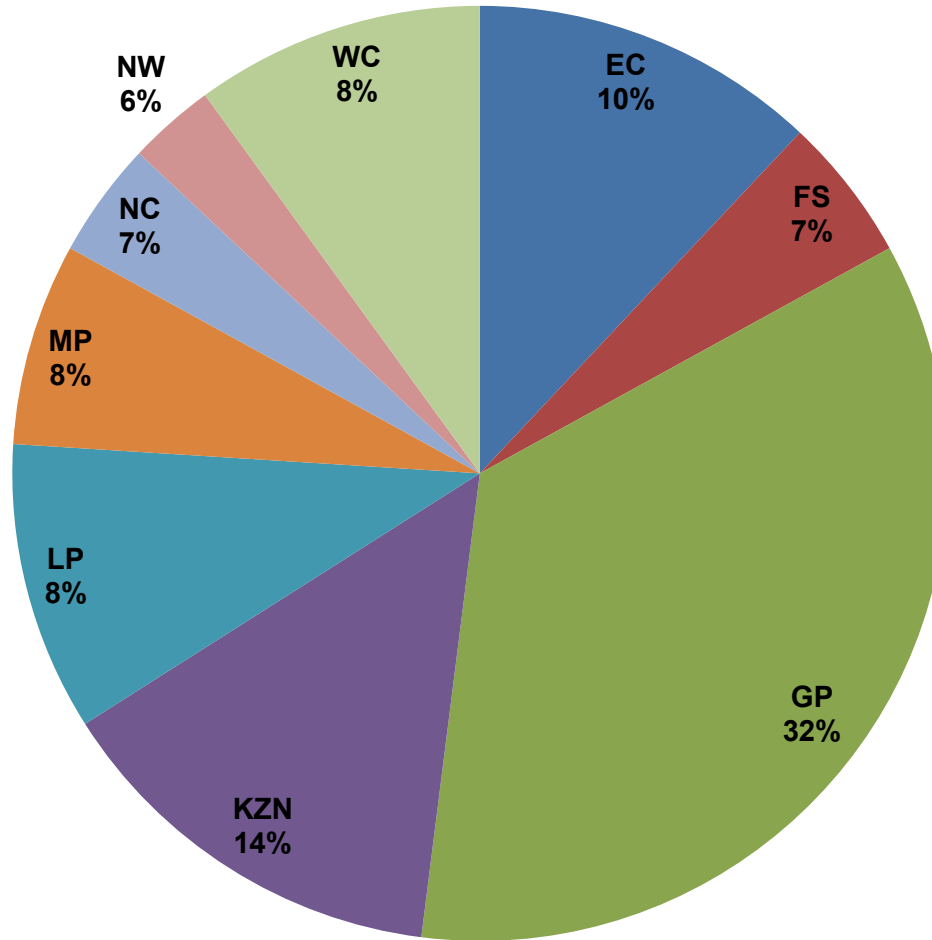
The table reflects that the NLC currently has 3.7% persons with disabilities out of the entire staff complement

Mr Phillemon Letwaba

GRANT FUNDING

Indicator	Operational/Functional targets for the 2 nd Quarter
80% (Q2 – 70%) Inform beneficiary within 30 days	Target achieved - The division achieved a 72.44% efficiency rate up to September 2017.
Approved Applications	32.10% or 2 433 of the 7578 applications adjudicated were approved during the period ending September 2017.
Aged projects	<p>The aged projects have declined from 13 424 (Q1) to 12118 applications, this represents a decline of 9.72% or 1 306 applications during the period under review.</p> <p>The majority transactions closed were in the category “>2 years <3 years” as well as transactions older than 3 years , this however was offset by an increase in transactions within the category “>1 year <2 years”</p>

ALLOCATIONS PER PROVINCE



TOTAL NUMBER OF M&E VISITS

Province	Arts	Charities	Misc	Sport	Total
EC	1	4	0	16	21
FS	9	34	1	5	49
GP	29	86	1	3	119
LP	25	37	01	23	86
KZN	23	75	2	11	111
MP	18	57	7	5	87
NC	4	47	0	10	61
NW	0	28	1	2	31
WC	15	30	0	13	58
Total	124	398	13	88	623

JOB CREATION (Permanent Jobs)

Province	Arts	Charities	Misc	Sport	Total	Male	Female	Commentary
EC	6	85	0	0	91	6	85	91 permanent jobs were created from the NLC funding.
FS	30	227	0	05	272	67	205	272 permanent jobs have been created through the NLC funding
GP	11	185	0	0	196	17	179	196 permanent jobs were created from the NLC funding
LP	52	160	0	37	249	76	173	A total of 249 Permanent jobs were created from the NLC funding for the Quarter under review
KZN	129	268	0	0	397	89	308	397 permanent jobs were created in KZN
MP	0	0	0	0	0			No permanent jobs created
NC	14	25	0	0	39	9	30	39 permanent jobs are created
NW	10	130	0	2	142	77	65	142 permanent jobs were created from the NLC funding
WC	95	236	0	0	331	185	146	331 permanent jobs were created from the NLC funding

JOB CREATION (Temporary Jobs)

Province	Arts	Charities	Misc	Sport	Total	Male	Female	Commentary
EC	0	15	0	0	15	5	10	15 temporary jobs were created from NLC funding
FS	0	10	0	05	15	05	10	15 Temporary Jobs were created from NLC funding
GP	4	208	200	0	412	259	153	412 Temporary Jobs were created from NLC funding
LP	504	161	0	173	838	378	460	A total of 838 Temporary Jobs were created from NLC funding for the Quarter under review
KZN	129	288	0	76	493	303	190	493 Temporary jobs were created in KZN for Qtr 2.
MP	0	50	0	0	50	37	13	50 temporary jobs were created from NLC funding
NC	100	6	0	0	106	69	37	106 Temporary Jobs were created from NLC funding
NW	0	0	0	0	0	0	0	N/A
WC	155	41	0	0	196	98	98	196 Temporary Jobs were created from NLC funding

ECD PROJECTS

Province	Arts	Charities	Misc	Sport	Total	Commentary
EC	0	2	0	0	2	On the construction of the new ECDs, contractor capacity continues to pose major challenge in the project implantation and delivery timelines. On ECD containers supplier capacity and lack of credible container supplier data base continues to be a major risk on project completion and delivery timelines.
FS	0	21	0	0	21	21 ECD centers were visited
GP	0	1	0	0	1	Only one ECD was visited.
LP	0	25	0	0	25	Of the 13 ECD buildings delivered to Limpopo,5 have been completed and completion for the rest is underway. All the ECD Containers have been delivered to designated sites but they are not yet functional because the Contractor still has to complete outstanding work. The D-day for the completion of all outstanding work was 30 September 2017.
KZN		22	1		23	22 (10 Building, 12 Container) ECD's visited in the Q2 1 Proactive funding (Misc) for a school to construct a computer lab
MP	0	2	0	0	2	ECD Buildings – Legacy Projects
NC		1			1	Sol Plaatje University is still in process with tendering – the university acknowledged that the tender process was taking longer than anticipated. The PM did site inspections with the engineers at 4 ECD's where completion certificates were signed off. It is expected that more ECD buildings will be completed at the end of October.
NW	0	7	0	0	7	ECD Legacy buildings
WC	0	10	0	0	10	A total of 10 ECD containers delivered, the last one to be delivered end October 2017.

STATEMENT OF FINANCIAL POSITION-Quarter 2

	Year ended 31 March 2017 Audited (R'000)	30 September 2017 Actual (R'000)
ASSETS		
Non-Current Assets		
Property, plant and equipment	39 582	34 552
Intangible assets	92 108	93 812
Financial Assets - Long Term Investments	1 705 065	1 695 166
	1 836 754	1 823 530
Current Assets		
Financial Assets - Short Term Investments	275 631	249 755
Trade and other receivables from exchange transactions	25 615	22 695
Trade and other receivables from non-exchange transactions	80 292	131 980
Prepayments and deposits	1 409	1 332
Cash and cash equivalents	549 310	596 634
	932 256	1 002 396
Total Assets	2 769 010	2 825 926
NET ASSETS AND LIABILITIES		
Net Assets		
Accumulated Funds	1 455 367	1 209 027
Non-Current Liabilities		
Deferred income - Licence Fees	12 917	11 667
Provision for allocation by Distributing Agencies - Long Term	14 660	14 660
	27 577	26 327
Current Liabilities		
Deferred income - Licence Fees	2 500	2 500
Provision for allocation by Distributing Agencies - Short Term	1 245 161	2 242 098
Trade and other payables from exchange transactions	16 934	4 788
Trade and other payables from non-exchange transactions	62	62
Provisions	21 410	21 000
	1 286 068	2 270 448
Total Net Assets and Liabilities	2 769 010	3 505 802

REVENUE

Statement of Comparison of Budget and Actual Amounts for the quarter ended 30 September 2017

	Approved Budget (R'000)	Sep-17		Year to Date		Variance (Actual vs. Budget YTD)
		Budget (R'000)	Actual (R'000)	Budget (R'000)	Actual (R'000)	
Revenue from non-exchange transactions	1 834 811	442 155	476 815	885 713	800 604	
- Revenue from share of ticket sales	1 832 311	441 530	408 932	884 463	691 184	-21.9%
- Unclaimed and unexpired prize money	-	-	67 259	-	108 169	100.0%
- Unclaimed and unexpired prize money	-	-	-	-	-	
- Licence Fees	2 500	625	625	1 250	1 250	0.0%
Revenue from exchange transactions	232 867	52 639	49 530	105 276	127 525	
- Interest income	210 462	52 615	47 207	105 231	96 576	-8.2%
- Withdrawals	-	-	1 593	-	29 968	100.0%
- Lottery fees and Societies	94	24	23	46	37	-18.8%
- Sundry Income	22 311	-	707	-	945	0.0%
Total income	2 067 678	494 794	526 345	990 990	928 129	

GRANTS

Review of the Sector Performance against current year budget allocation

R'000	Approved Budget	Sep-17		Year to date		Variance (Actual vs. Budget YTD)
		Budget	Actual	Budget	Actual	
Expenditure						
Arts	357 545	89 386	113 109	178 773	217 182	21%
Charities	730 636	182 659	381 387	365 318	493 402	35%
Miscellaneous	31 091	7 773	20 558	15 545	20 558	32%
Sports	435 273	108 818	122 243	217 636	235 826	8%
	1 554 545	388 636	637 298	777 273	966 968	

Line Item	Variance	% Variance Quarter 2	Explanations and remedial steps/remarks
Arts, Culture and Heritage	38 409	21%	The over-allocation in the Arts Sector is due to fast tracking of the application relating to the 2015 call of applications
Charities	128 084	35%	The over-allocation in the Charities Sector is due to the sector allocating a few Pro-active projects and also clearing a number of applications from 2015 call of application
Miscellaneous	5 012	32%	The over-allocation in the Miscellaneous sector is due to the sector allocating an average of R 2 million per project
Sports and Recreation	18 190	8%	The over-allocation in the Sports and Recreation sector is due to the sector allocating an average of R 300 000 per application

GRANTS

Grants liability and current year payments analysis

	Later than 5 Fin. years	2013/14	2014/15	2015/16	2016/17	2017/18 (Current Year)	Total
Hard Allocations (Payable) R'000	34 251	47 588	65 471	258 176	266 761	708 372	1 208 253
Soft Allocations R'000	-	-	-	-	-	-	-
Paid during the year	8 623	3 298	24 450	217 829	305 713	257 552	817 465
Number of Projects (Hard)	56	71	139	376	1 059	2249	3 950
Number of Projects Paid	18	24	149	325	965	372	1 853
Hard Allocations per Sector (R'000)							
Arts	8 092	14 151	34 901	69 348	69 490	98 077	294 059
Charities	3 357	8 292	18 116	166 898	136 176	475 215	808 054
Misc.	11 500	2 187	-	150	5 351	9 219	28 407
Sports	11 302	22 958	12 454	21 780	55 744	125 861	250 099
	34 251	47 588	65 471	258 176	266 761	708 372	1 380 619
Paid during the year per sector (R'000)							
Arts	6 032	396	9 231	31 151	72 283	118 763	237 856
Charities	1 218	2 054	5 449	176 639	173 921	42 410	401 691
Misc.	-	-	729	279	6 968	10 311	18 287
Sports	1 374	847	9 041	9 760	52 541	86 068	159 631
	8 623	3 298	24 450	217 829	305 713	257 552	817 465

Q & A

Thank you